



Stu Clark

Principal

Areas of Expertise

- Integrated waste and recycling program innovation and development
- Material Recovery Facilities design and operations
- Public/private partnership development and municipal negotiations
- Contract mediation for municipalities, private sector waste haulers and labor unions
- Environmental education and community outreach
- Communication facilitation and public speaking
- Business administration including human resources, health and safety, financial performance, market development, customer service centers, labor relations, environmental compliance

Professional Background

Began career in solid waste management and recycling in 1978 as a recycling sorter at a small independent waste company, and worked up through the ranks to become the Regional Vice President for a prominent waste company, responsible for an area that included 3,400 employees at 25 operating divisions from Fresno to the Oregon border. Management experience is broad for material recovery facilities, composting, woody green waste recovery projects, conversion technology, construction services, residential, commercial and industrial solid waste and recycling collection services, solid waste disposal and landfills, transfer stations, e-Waste recovery programs, and landfill gas-to-energy operations. In addition to daily operations in these areas, other responsibilities include business development, customer service, municipal and government affairs, labor relations, environmental compliance, health and safety, and financial performance.

Career Highlights

- Successfully managed some of the most diverse and complex solid waste markets in the United States working with small and large municipalities that had collection systems ranging from regulated franchises to open competitive contracts
- Played a significant role in initiating a change of consciousness in both the public and private sectors about the economics of recycling, helping pave the way for Integrated Waste Management and the passage of AB 939
- Developed the nation's first large-scale municipal contract for curbside recycling for the City of San Jose including an initial 20,000 home pilot followed by a 160,000 home citywide rollout
- Played a key role in bringing Waste Management, Inc. from a position of minimal recycling to being the nation's largest provider of recycling services
- Designed and implemented innovative recycling programs for a vast array of cities including, but not limited to: San Jose, Long Beach, San Diego, Irvine, Santa Rosa, Fresno, Healdsburg, and Seattle
- Designed and implemented processing facilities to support recycling collection operations in small and large municipalities
- Surveyed, analyzed and designed a litter, trash and recycling system for a downtown Los Angeles Business Improvement District in the heart of Skid Row, involving a wide array of key community stakeholders, including Police, Fire, Council District, business owners, members of the homeless community and their support services, and area merchants
- Managed a workforce of 3,400 Waste Management employees including site managers and supervisors, administrative and accounting personnel, compliance and engineering professionals and the operations personnel

Employment History

2007 to present

D. Edwards, Inc. Northern California

Principal

Provision of strategic solid waste, recycling and environmental consultancy services for public entities, private waste companies, conversion technology, renewable energy and various other clients.

1999 to 2007

Stu Clark Consultancy

Principal

Provision of a range of solid waste and environmental consultancy services, including strategic planning, proposal and contract development, marketing, program design, etc., for various industry clients,

1986 to 1999

Waste Management, Inc.

1996 to 1999

Regional Vice President, Northern California

Managed regional operations including a workforce of 3,400 employees and an annual operating budget of over \$600 million. The area covered 25 operating locations from Fresno to the Oregon border for the company. The operations included multiple landfills, transfer stations MRF's, green waste processing, tire recycling, residential, commercial and industrial recycling and solid waste collection services, e-waste recovery and landfill gas to energy projects, contract negotiation and mediation for municipalities, private sector waste haulers and labor unions, etc.

1994 to 1996

Regional Vice President, Los Angeles Area

Managed regional operations in Los Angeles and Ventura Counties that included multiple landfills, transfer stations MRF's, green waste processing, residential, commercial and industrial recycling and solid waste collection services and landfill gas recovery projects. Managed an annual budget of \$150 million and a workforce of approximately 500 employees including, site managers and supervisors, administrative and accounting personnel, compliance and engineering professionals and operations staff.

1987 to 1994

Director of Recycling, Western Region

Managed the integration of recycling programs into the company's existing solid waste services throughout the Western United States. Provided technical and policy direction to the company on a national basis. Responsible for heading up the implementation of new recycling services including design of operations and marketing programs, along with contract negotiations and implementation of pioneering programs for numerous cities, including, Seattle, Long Beach, Santa Rosa, Irvine and more. Provided counsel on behalf of the company on the development of AB 939 and other legislative issues. Designed and managed the development and operations of material recovery facilities to support new collection programs.

1978 to 1987

Empire Waste Management

1984 to 1987 — Recycling Manager

Managed the collection processing and marketing activities for the company's operations in Sonoma County and throughout northern California. Responsible for supervision of the collection and processing personnel. Developed the Country's first large scale municipal curbside collection contract in conjunction with the City of San Jose, CA. Managed the marketing activities for all recovered recyclables from the company's diversion programs. Developed an educational program for Sonoma County schools and service organizations and was the company spokesperson for presentations.

1981 to 1984 — Material Recovery Facility Manager

Managed the expansion and operation of the company's material recovery facility which supported the collection and diversion programs operated in conjunction with the municipal contract services.

1978 to 1981 — Recycling Sorter, Driver and General Operations

Performed various operations functions including residential, commercial and roll-off driver, bin repair, recycling sorter, and utility relief.

Education

Liberal Studies, Sonoma State University

Other Qualifications

- Guest Instructor, Environmental Studies Extension Courses at UCLA, UC Irvine, UC Davis and Irvine Valley College
- Past Board member, National Recycling Coalition